VIDEO FAQ - TRANSCRIPT

ANSWERS FOR THE PLANT EMPLOYEE

1. What does this mean for my plant?

This project is a 20-year investment in your plant. It's a 20-year contract between your company and One Energy to have this project deliver power to the facility. That means we're all talking about a 20-year future. There's a 20-year commitment that we wouldn't have signed if we didn't believe, and your company wouldn't have signed if they didn't believe. So, this is not something to be taken lightly. It's a statement of pride in a plant. It's a statement that this plant is here to stay and we're investing in its future.

2. Is this about being green or saving money?

Yes, this project is both green and saves money. Let's go over the cost savings first. One Energy turbines will produce power cheaper today than your utility company does. Additionally, we've locked in those prices for the next 20 years. This cost-saving aspect alone is why many companies are choosing to go with behind-the-meter wind generation for their power. Additionally, though, there are green aspects to this project as well. This project is both a renewable resource, it has a zero-carbon emission, and additionally, it has an infinite fuel source. As long as the wind blows, we can provide you with cheaper green power.

3. How much money is my company saving with this?

The savings your company gets may or may not be released publicly, but I will tell you that we don't do projects unless there's initial savings. So, there's some immediate savings in rate. That means the day we start producing power, your company starts saving money on the energy it gets. Typically, that's between 5 and 15 percent, but the economics of all projects vary based on the unique characteristics of those projects. The other important part of this is that rate is locked in for 20 years. That means when the price of power goes up five years from now, ten years from now, when there's a big price boom in energy suddenly, your plant is at least in part insulated from that rate boom. That means for 20 years, you've got a stable cost on a key material or a key input: energy. And energy is part of everything that every plant does. Energy is what creates the movement in the plant.

4. Is this like those big wind projects?

There are a few differences between the big wind projects you see driving down the highway and the wind turbines that connect to the facility. Those big wind turbines that you see in the large wind farms, they essentially feed into the transmission system. Those turbines are feeding the transmission grid that serves the population at large. The wind turbines on your plant actually feed directly into the plant itself, so there are collection lines that are essentially electric wires that directly connect the turbines to the plant and directly power the plant.

5. How big are the turbines?

The total height of the turbines is 405 feet tall. From the bottom of the tower to the hub of the tower, it's about 265 feet. Each blade is about 150 feet long. Really, what this means is it is about equivalent to a 26-story building that has a football field rotating on top of it. The turbine also weighs over 500,000 pounds, so these things are pretty big.

6. Are the turbines safe?

The turbines One Energy builds are safe. They're safe because we take the extra step to make sure we're going above and beyond industry standard. The turbines are 100 percent of the time being monitored. If there are any issues, we know about them right away. Icing events or any sort of electrical grid issues, we shut down for high winds, all sorts of events that can happen, we're trying to be proactive about. So, yes, our turbines are safe.

7. Are the turbines dangerous to work around?

The wind turbines during construction can be extremely dangerous, just like any construction process. With that, we take extreme pride in making sure all the appropriate safety mechanisms and all the safety protocol, are being followed to a T. It is a very in-depth process and our people understand it extremely well. For an average person to walk onto a wind site, climb a turbine, and do any sort of significant amount of work, I would say that is extremely unsafe. Our people are trained to work on them and have checked all the correct boxes to be able to do that activity. As far as working around them, they are safe to work around. There are obviously caveats to everything as far as working around them, but in general, so long as you have the right training and so long as it's a member of our staff, yes, they are safe to work around.

8. Why should I care about this?

The reason you should care about this is it shows your company is looking 20 years ahead. You're working at a company that is making 20-year decisions, not one or two-year decisions. Your company has said, "for 20 years, I'm going to take a strategic position to lock in my rate right now." Do you know the price of power in 20 years? I don't at home. My guess is you don't at home. It's hard for a company to do anything to know the price of power more than three or four years out. Your company, if they do this project, has made the decision to know the price of power for 20 years. And that's a very, very powerful business tool and that's a sign of a company that's thinking ahead and that's the sign of a company that's thinking strategically and investing in the future.